

It's Your Business. It's Your Opera 3



Operational Accounting Systems Limited

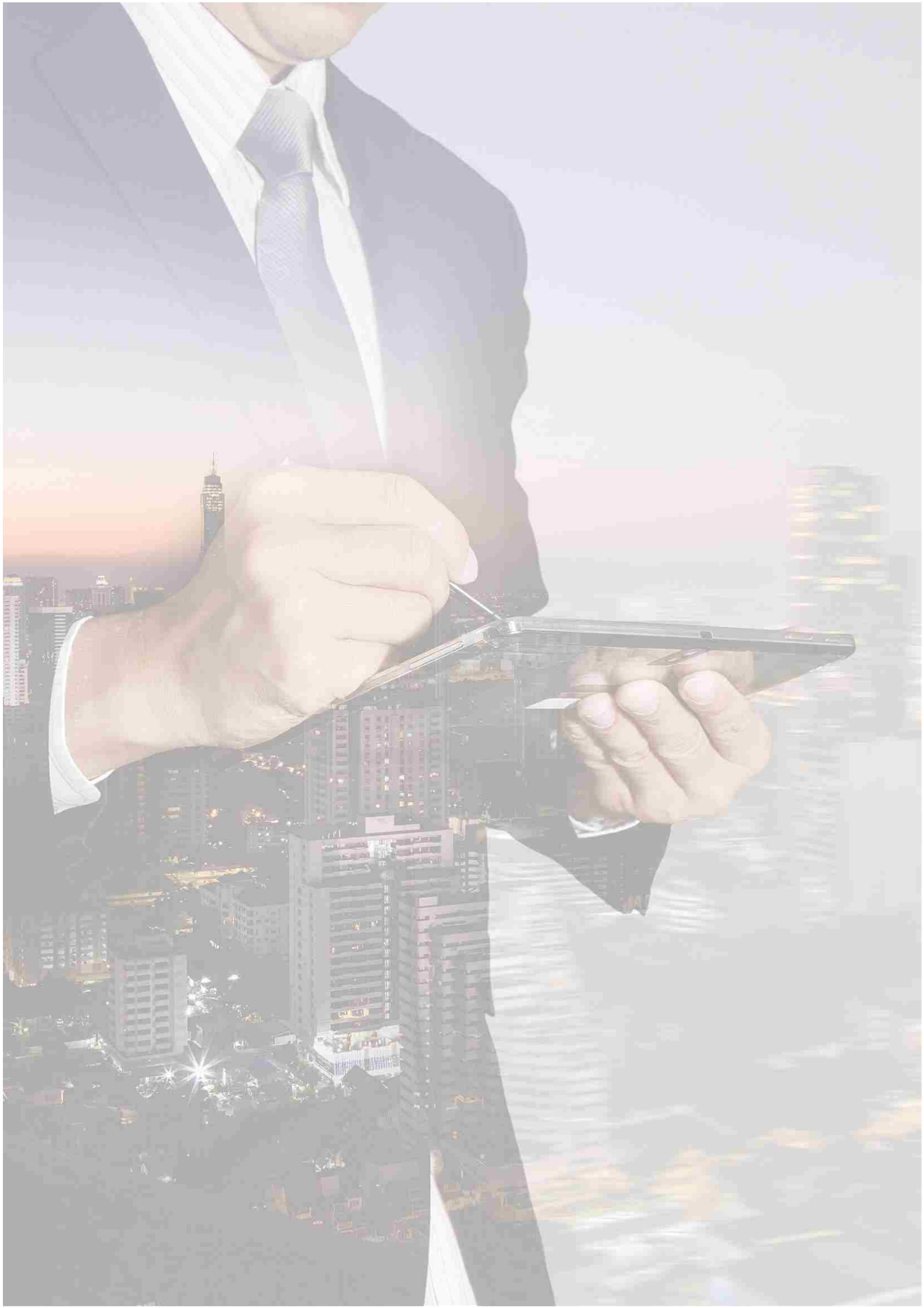
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o-a-sys is a trading name of Operational Accounting Systems Limited.
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Pegasus Software Development

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Pegasus Software Development

It's Your Business. It's Your Opera 3

Every Business is unique with individual requirements and particular challenges. That's why Pegasus have designed their software to be flexible and totally customisable.

The open architecture of Pegasus Opera 3 provides o-a-sys, an accredited solutions marketplace development partner, with the ability to develop add on solutions to fit your business needs.

Solutions can include anything from revised form design to full applications that sit within your Pegasus solution. These applications have the same look and feel, with all the updating and validation of data built in as standard.

At o-a-sys we will discuss your requirements with you and establish the type of add on solution that you require. In some cases we may be able to recommend existing add ons such as those illustrated in this brochure.

Purchase Options

Our applications are sold on a subscription basis and the more applications you buy the better the discount.



**Subscribe
to 2
Applications
and save
10%**

**Subscribe
to 3
Applications
and save
20%**

**Subscribe
to 4 or more
Applications
and save
30%**

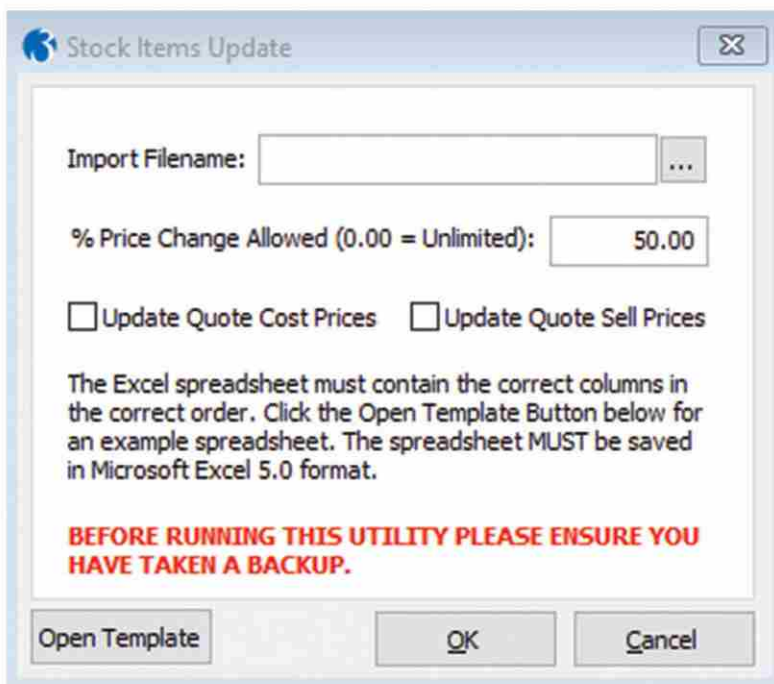
For more details about Pegasus Software Development please contact the o-a-sys team on 01233 812050 and we can discuss your requirements.

Excel Stock Import Application

Use Microsoft Excel to Create and Update Stock Items

The Opera 3 Excel Stock Import Application is designed to update the Stock Processing form via an Excel spreadsheet import.

Integrated with the Opera 3 Stock Application the Excel Stock Import allows a template spreadsheet to be created which can be populated with the stock item details. The flexibility provided by entering data in a spreadsheet, rather than a form, makes this process much easier when a large number of stock items need to be created or updated.



Once the template spreadsheet has been populated it can be used to create new stock items or update existing stock items, subject to the restrictions set in Opera 3. It is possible to enter a maximum price change percentage which will then be validated prior to updating prices in Opera 3. Where necessary cost and sell prices can be updated on existing quotes in Opera 3.

Key Features

Create a template spreadsheet

Populate stock item data and create or update stock items in Opera 3

Validate price changes

Update open quote prices if necessary

Rapid Order Entry Application

Quickly Enter Sales Orders

Call Centres are all about sales and the Opera 3 Rapid Order Entry Application is designed to streamline the order entry process, to help you process more sales and improve customer service.

Integrated with the Opera 3 SOP and SPM Applications the Rapid Order Entry Application can be launched using shortcut keys and displays details of order lines that the customer has previously purchased. For each item the order history is displayed and includes price and quantity details. With this information it is easy to re-order regular items by just entering the new order quantity.

The screenshot displays the 'Rapid Order Entry' application interface for 'Adams Light Engineering Ltd'. It features two main windows: 'New Order Details' and 'Order History'.

New Order Details (Top Window):

Reference	Description	New Ord Qty	Price	Value	Disc %
CMAT044	Car Mat - Small	0	0.00	0.00	0.00
CMAT109	Car Mat - Medium	0	0.00	0.00	0.00
CMAT122	Car Mat - Large	0	0.00	0.00	0.00
CPOL001	Electric Car Polisher	0	0.00	0.00	0.00
DTRON16	Dialotron 16 Mobile Telephone	0	0.00	0.00	0.00
DTRON32	Dialotron 32 Mobile Telephone	0	0.00	0.00	0.00
ECAF001	Poppy Coral Air Freshener	0	0.00	0.00	0.00
ECCD001	Digital Compass	0	0.00	0.00	0.00
ECHC001	Heat and Massage Cushion	0	0.00	0.00	0.00
ECMH001	Mobile Phone Holder - Silver	0	0.00	0.00	0.00
ECRD001	Uniden LDR6157 Radar Detector	0	0.00	0.00	0.00
ENTPACK02	Entertainment Pack - Ipod/iPhone (Black)	0	0.00	0.00	0.00
FILTER001	Engine Oil Filter GL3AC	0	0.00	0.00	0.00

Order History (Bottom Left Window):

Document	Date	Type	Order No	Qty
DOC01337	31/03/2015	Ord	ORD00431	10
DOC01313	06/03/2015	Ord	ORD00423	2
DOC01159	12/09/2014	Ord/D'I	ORD00405	10
DOC01098	23/05/2014	Invoice	ORD00394	20
DOC00879	12/04/2013	Invoice	ORD00340	30

New Order Details (Bottom Right Window):

Reference	Description	New Ord Qty	Price	Value	Disc %
CMAT044	Car Mat - Small	5	12.00	60.00	0.00
CMAT109	Car Mat - Medium	0	0.00	0.00	0.00
CMAT122	Car Mat - Large	0	0.00	0.00	0.00
CPOL001	Electric Car Polisher	0	0.00	0.00	0.00
DTRON16	Dialotron 16 Mobile Telephone	0	0.00	0.00	0.00
DTRON32	Dialotron 32 Mobile Telephone	0	0.00	0.00	0.00

Add Item Dialog (Overlaid on Bottom Right Window):

Stock: ZACD005 Sony Stereo WX-C500

Qty: 2 Value: 638.28 In Stock: 7

Price: 319.14 Disc %: Free Stock: 7

Buttons: OK, Cancel

Order History (Bottom Right Window):

Document	Date	Type	Order No	Qty	Price	Value	Customer Ref
DOC01351	17/05/2016	Ord	ORD00436	5	11.50	48.88	CARMAT
DOC01337	31/03/2015	Ord	ORD00431	10	12.00	120.00	A912554652
DOC01313	06/03/2015	Ord	ORD00423	2	12.00	24.00	A911934949
DOC01159	12/09/2014	Ord/D'I	ORD00405	10	12.00	120.00	ADA-359855-ERGR484
DOC01098	23/05/2014	Invoice	ORD00394	20	12.00	240.00	ADA-349349-FDGF505

Of course sometimes a customer will order something for the first time, so the ability to add a new item can be quickly accessed via a shortcut key or from the menu. The Edit Item function can be used to see details of the item and change the price or quantity.

Once all items have been entered the standard Opera 3 SOP processing header form is displayed for delivery details to be confirmed.

Finally, confirmation of the order lines is displayed and any final changes can be made if necessary.

The image shows two screenshots of the Opera 3 software interface. The top screenshot is the 'New Order: ADA0001 - Adams Light Engineering Ltd' window, showing the 'General' tab with fields for Customer Address, Delivery Address, Cust Ref, Due date, Priority, W/House, Destin., Raised By, VAT Reg., Valid To, Placed By, Placed With, and Comments. The bottom screenshot is the 'New Order Details: ADA0001 - Adams Light Engineering Ltd' window, showing the 'General' tab with fields for Reference, Warehouse, In Stock, P.Orders, Description, Qty, Factor, Analysis, VAT, Sell, Line Disc, Ext, Job Date, Cost inc. LC, Margin %, Profit, Job Ref, Due, Priority, Project, Department, and Costing Analysis. Below these fields is a table of order lines:

Reference	Description	Quantity	Price	Disc.	VAT	Value
CMAT044	Car Mat - Small	5	12.00		1	60.00
ZACD005	Sony Stereo WX-C500	2	319.14		1	638.28

At the bottom of the details window, it shows 'Order total ex VAT 698.28' and buttons for 'Post' and 'Close'.

Key Features

Easy to use order entry form

Order history information readily available

Integrated with the Opera 3 SOP Application and Opera 3 SPM Application

Supports Opera 3 Special Pricing and Discounts

Supports standard order acknowledgement processing

Stock Recode Application

Change Stock References

Managing stock data can be a massive task and sometimes you want to change the way your data is coded. The Stock Recode Application allows you to change a Stock Reference whilst maintaining full transaction history. Integrated into the Opera 3 Stock Application the Recode Stock Reference function is launched from the processing form's Action menu or via a shortcut key. Simply enter the new Stock Reference in the box and click OK.

The screenshot shows the 'Stock Processing' window for 'CMAT044 - Car Mat - Small'. The 'General' tab is active, displaying fields for Description, Barcode, Sales Code, Supply Code, Category, Profile, and Sell Price. A 'Recode Stock Reference' dialog box is overlaid on top, with a text input field for 'New Stock Ref.' and 'OK' and 'Cancel' buttons. The background window also shows VAT and Analysis settings, Type (FIFO), Per, and a summary table of stock quantities.

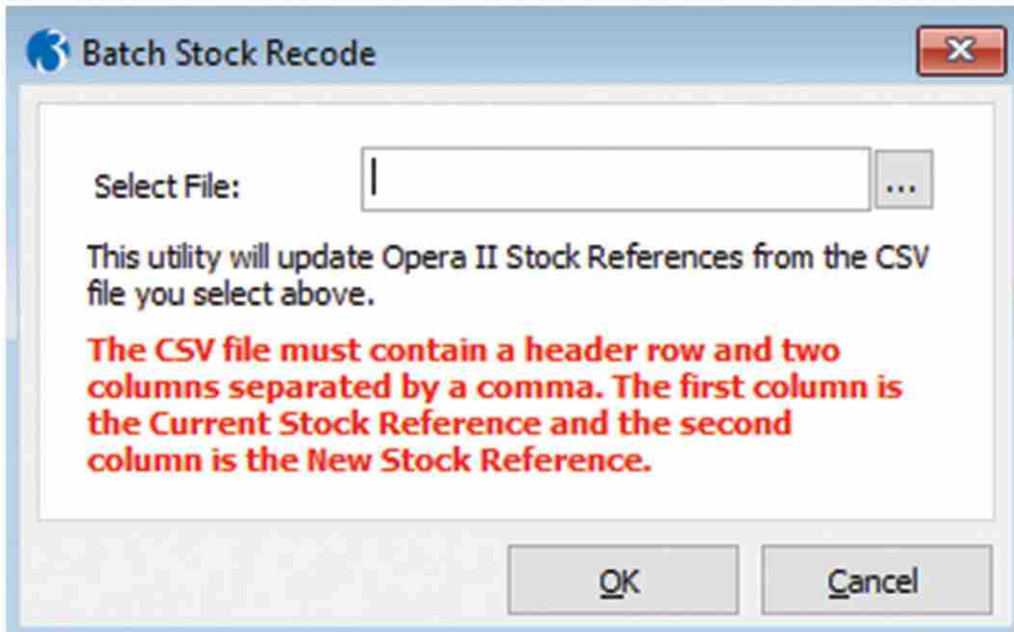
Field	Value
Description	Car Mat - Small
Barcode	501000000201
Sales Code	ACCE01
Supply Code	M110
Category	ACC
Profile	ITM1
Sell Price	12
In Stock	103
Allocated	2
Free Stock	101
Qty. WIP	0
Projected	131
Qty. PO	60
Qty. SO	32
BOM Alloc.	0
Last Iss.	13/04/2015
Last Rec.	06/03/2015
Qty. WO	0

All transaction history is transferred to the new stock reference.

The screenshot shows the 'Stock Transactions' window for 'CMAT044NEW - Car Mat - Small - Main Warehouse'. It displays a table of transactions with columns for Tran.Type, Trans.Date, Reference, Tran.Qty., Balance, Cost Value, and Sell Value.

Tran.Type	Trans.Date	Reference	Tran.Qty.	Balance	Cost Value	Sell Value
Issue	31/03/2015	INV01278	20	0	156.60	240.00
Issue	31/03/2015	INV01281	20	0	156.00	240.00
Issue	31/03/2015	INV01282	20	0	156.00	240.00
Issue	31/03/2015	INV01283	20	0	156.00	240.00
Issue	10/04/2015	INV01290	10	0	78.00	120.00
Issue	13/04/2015	INV01295	12	0	93.60	136.80

When a number of stock references need to be changed the Batch Stock Recode function can be used to import data. Full validation is completed and any issues are reported to the user so that they can be corrected prior to completing the import.



Key Features

Integrated within the standard Opera 3 Stock Application

Completes full validation checks to ensure data integrity

Transfers full transaction history to the new Stock Reference

Standard Opera 3 security can be used to determine which users can access the Stock Recode Function

Batch updates can be imported from a CSV file

Sales Order Summary Application

View and Manage Open Sales Orders From a Single Screen

The Opera 3 Sales Order Summary Application is designed to provide better visibility of sales orders and allow easy management of the sales process.

Integrated with the Opera 3 SOP and Invoicing Applications the Sales Order Summary Application provides a single screen for reviewing all the information you require to manage your sales process.

Doc No	Account	Name	Order No	Order Date	Due Date	Cust Ref	Ex. VAT	VAT	Total
DOC01865	HJA0001	Hank Jefferson Associates	ORD00550	05/08/2016	05/08/2016	HJA-0816-69693D	251779.99	0.00	251779.99
DOC01866	ADA0001	Adams Light Engineering Ltd	ORD00551	12/08/2016	12/08/2016	ADA-0816-68632L	142.93	28.59	171.52
DOC01867	ADA0001	Adams Light Engineering Ltd	ORD00552	12/08/2016	12/08/2016	ADA-0816-68646J	51.00	10.20	61.20
DOC01868	ALI0005	Allip and Sons Limited	ORD00553	12/08/2016	12/08/2016	ALI-0816-54878Y	564.64	0.00	564.64
DOC01870	WIN0001	Winterman Consultancy Services	ORD00554	12/08/2016	12/08/2016	WIN-0816-58968S	219.92	43.98	263.90
DOC01871	STA0001	Starkey Potter Limited	ORD00555	12/08/2016	12/08/2016	STA-0816-59693G	297.72	59.55	357.27
DOC01872	MAC0001	Macintosh Valves Ltd	ORD00556	12/08/2016	12/08/2016	MAC-0816-59568G	190.00	38.00	228.00
DOC01873	LAB0001	Laburek Web Design Limited	ORD00557	12/08/2016	12/08/2016	LAB-0816-60794D	48.00	9.60	57.60
DOC01874	KRS0001	Kitchener Recruitment Services	ORD00558	12/08/2016	12/08/2016	KIT-0816-97876R	256.75	51.35	308.10
DOC01875	KM000111	B W Passingham Limited	ORD00559	12/08/2016	12/08/2016	PAS-0816-69094E	297.70	59.54	357.24
DOC01876	KDM0001	K D Martin	ORD00560	12/08/2016	12/08/2016	KDM-0816-68964T	300.00	60.00	360.00
DOC01877	AHL0001	Abington Hire Limited	ORD00561	22/08/2016	22/08/2016	AHL-6685-48934Q	520.00	104.00	624.00
DOC01880	AHL0001	Abington Hire Limited	ORD00562	22/08/2016	22/08/2016	AHL-56895483G	385.70	77.14	462.84
DOC01881	AHL0001	Abington Hire Limited	ORD00563	22/08/2016	22/08/2016	AHL-438954843H	169.36	33.87	203.23
DOC01882	AHL0001	Abington Hire Limited	ORD00564	22/08/2016	22/08/2016	AHL-560956843D	199.80	0.00	199.80
DOC01884	GRE0001	Greeber Lievilt	ORD00565	22/08/2016	22/08/2016	GRE-39039449-BG	261.80	0.00	261.80
DOC01885	GRE0001	Greeber Lievilt	ORD00566	22/08/2016	22/08/2016	GRE-39039450-BG	104.95	0.00	104.95
DOC01887	HAR0001	Hartlepool Office Needs Ltd	ORD00567	22/08/2016	22/08/2016	HART-596896-GB	2374.20	-474.84	2849.04

The Sales Order Summary Application can also be used to quickly add a new order, just search for and select the sales account, then use the familiar order processing forms to complete the order.

New Order: ADA0001 - Adams Light Engineering Ltd

General Memo

Customer Address: Adams Light Engineering Ltd, Close Road, Gosforth Industrial Park, Gosforth, Northumberland, NCS 1WR

Delivery Address: [Empty]

Cust Ref: [Empty]

Due: 08/11/2016

Priority: 1

W/House: MAIN Main Warehouse

Destin.: GB United Kingdom

Raised By: MANAGER

VAT Reg.: [Empty]

Valid To: [Empty]

Placed By: [Empty]

Placed With: [Empty]

Comments: [Empty]

Document: **AUTO** 08/11/2016

Order: **AUTO** 08/11/2016

Sales Opportunity: [Empty]

Quote Status: [Empty]

Action: [OK] [Cancel]

New Order Details: ADA0001 - Adams Light Engineering Ltd

General Memo

Reference: CMAT044

Warehouse: MAIN

In Stock: 744

P.Orders: 2

Description: Car Mat - Small

Qty: 1

Factor: [Empty]

Analysis: ACC001

VAT: 1

Sell: 12.00

Line Disc: 0.00

Ext: 12.00

Job Date: [Empty]

Cost inc. LC: 7.80

Margin %: 35.00

Profit: 4.20

Job Ref: [Empty]

Due: 08/11/2016

Priority: 1

W/O: [Empty]

P/O: [Empty]

Project: [Empty]

Department: [Empty]

Costing Analysis: [Empty]

Due Order

Reference	Description	Quantity	Price	Disc.	VAT	Value
CMAT044	Car Mat - Small	1	12.00	1		12.00

Action: [?] [Post] [Close]

Order total ex VAT: 12.00

View: [Empty]

Double clicking a row, or clicking the Edit Order button will open the order in edit mode. Alternatively, the Open Processing button can be used to open the Order Processing form with the required order selected.

SOP Processing : ADA0001 - Adams Light Engineering Ltd

General Memo List

Address : 142 Arbern
Jacob Sq
Berlin

Account E-Mail :
Order E-Mail :
Web Site :

Current Balance : 549.00
Order Balance : 366.75
Turnover : 775.60
Credit Limit : 0.00

Account Contact : H Lievilt
Order Contact :
Telephone : 00 21 534857634
Facsimile :

Order

Memo	Document	Doc Date	Type	Number	Date	Cust Ref.	Status	R	G	^
	DOC01884	22/08/2016	Ord	ORD00565	22/08/2016	GRE-39039449-BG				*
	DOC01885	22/08/2016	Ord	ORD00566	22/08/2016	GRE-39039450-BG				*

Action Show Defined Close

View

Key Features

Easy visibility of all open sales orders

Filter selection to only show the orders you require

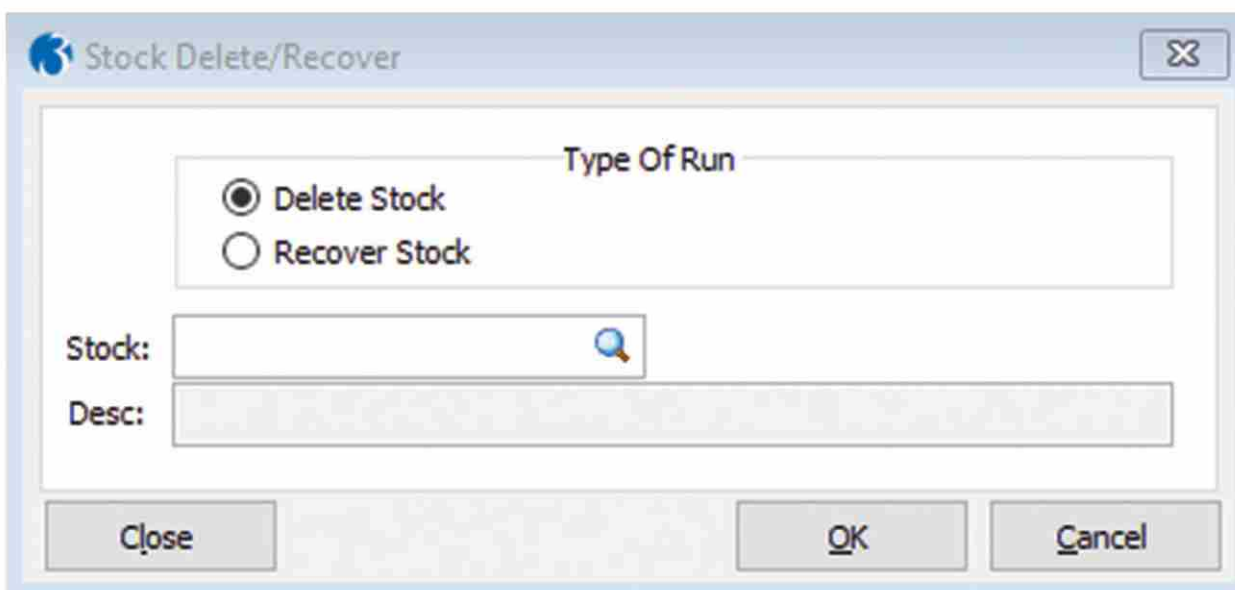
Quickly add or edit sales orders using familiar screens

Integrated with the Opera 3 SOP Application and Opera 3 Invoicing Application

Stock Delete and Recover Application

Delete Used Stock Items or Recover Previously Deleted Items

The Opera 3 Stock Delete and Recover Application is designed to allow you to maintain your stock file and remove discontinued items when necessary. The application is integrated into the Opera 3 Stock Application and only allows stock items to be deleted when they are no longer in stock. Accessed from the Stock Maintenance menu the Stock Delete and Recover Application lets you decide whether you want to delete or recover a stock item. Simply enter the stock reference to be deleted and as long as the validation tests are passed it will be removed from Stock Processing and all associated stock functions within Opera 3.



The screenshot shows a window titled "Stock Delete/Recover" with a close button in the top right corner. Inside the window, there is a section labeled "Type Of Run" containing two radio button options: "Delete Stock" (which is selected) and "Recover Stock". Below this, there are two input fields: "Stock:" with a search icon and "Desc:". At the bottom of the window, there are three buttons: "Close", "OK", and "Cancel".

Should a stock item return to your product range in the future you can also recover the stock item along with all the original transactions, just select the Recover Stock option and enter the Stock Reference.

Key Features

Integrated within the Opera 3 Application

Remove unwanted stock items from your system

Restore previously deleted stock items if they return to your product range later

Restored items keep their original transaction history

SOP Copy Document Application

Quickly Copy Sales Documents

The Opera 3 SOP Copy Document Application allows all or part of an existing document to be copied to a new document either on the same or another sales account.

Integrated with the Opera 3 SOP and Invoicing Applications the SOP Copy Document process is accessed from the main processing form's Action menu and displays a grid with details of the selected document. It is possible to select which lines to copy and the account the new document will be created against.

Once the required lines and account have been selected a new document will be created on the specified account. The new document is automatically selected in the processing form and can be progressed through the stages as normal.

Orig Doc	Rec No	Stock Ref	Description	Qty	Value	Select
DOC01866	1	LGH100	Box For Spare Bulbs	2	9.95	x
DOC01866	2	LGH132	Box of Spare Bulbs	2	43.78	x
DOC01866	3	LGH840	Brake Light Bulb	2	5.20	x
DOC01866	4	PACK01	Breakdown Pack	2	84.00	x

Key Features

Integrated with the standard Opera 3 SOP and Invoicing Applications

Quickly create a new document based on an existing document

Create the new document on a different account if necessary

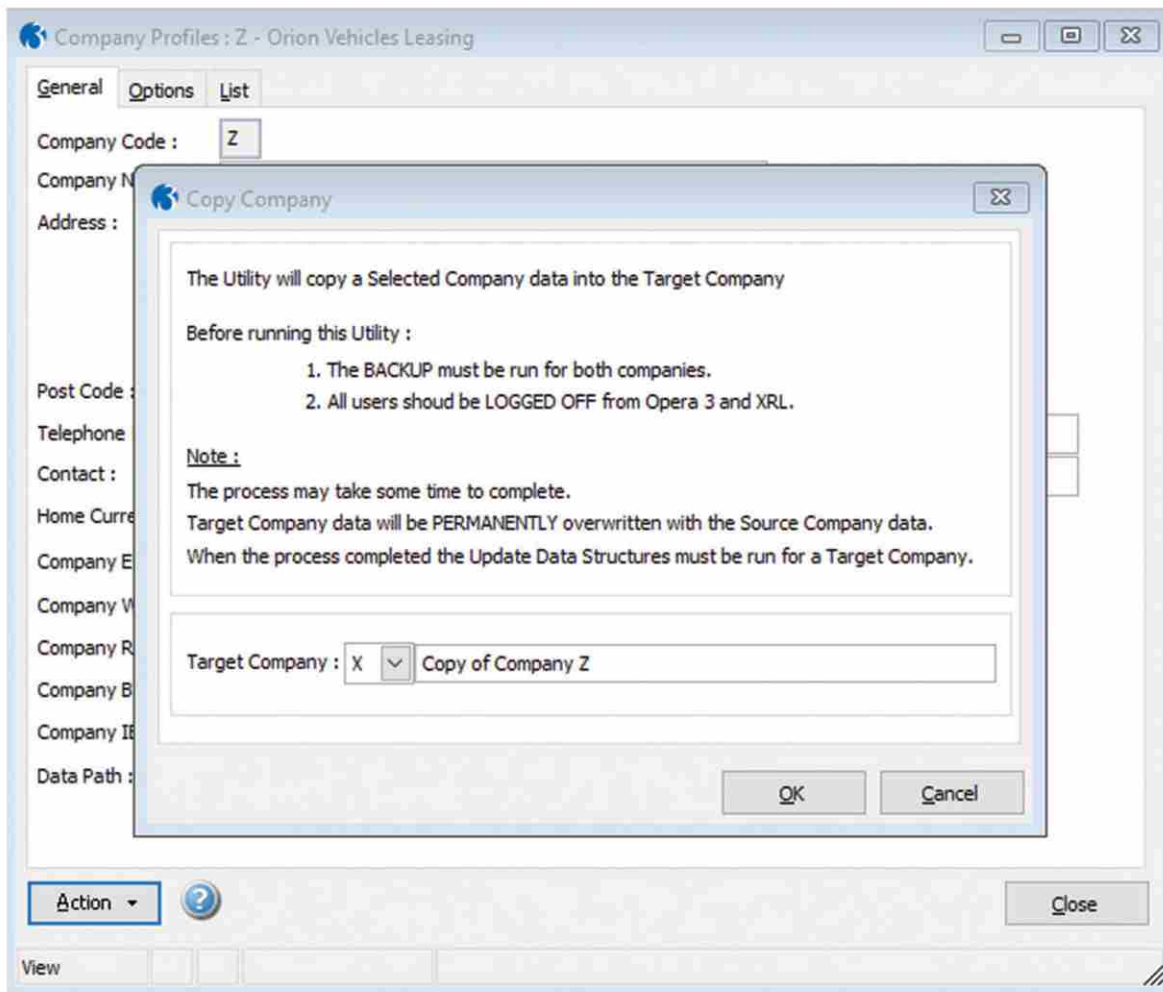
Select which lines to copy to the new document

Copy Company Application

Easily Create a Complete Copy of Your Opera 3 Company

The Opera 3 Copy Company Application is fully integrated with the Opera 3 System Application and allows a complete copy of an Opera 3 company to be created.

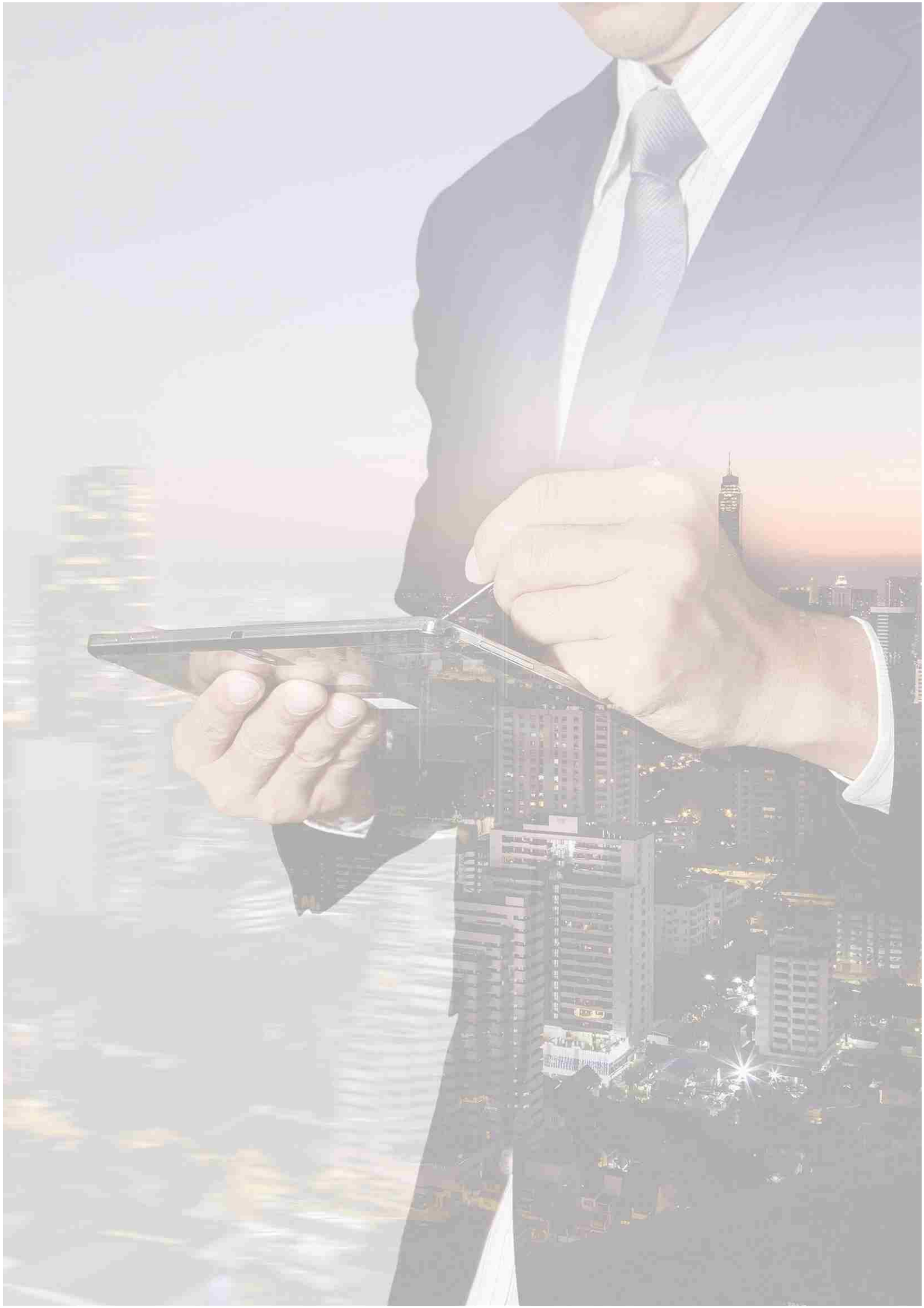
Accessed from the standard Company Profiles Form the Copy Company Form lets you choose which company to copy the current company to within your Opera 3 System.



Key Features

Integrated within the Opera 3 System Application

Creates a copy of the current Opera 3 company in a different company





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